

**CICD**

# Corporate Training & Consultancy Division

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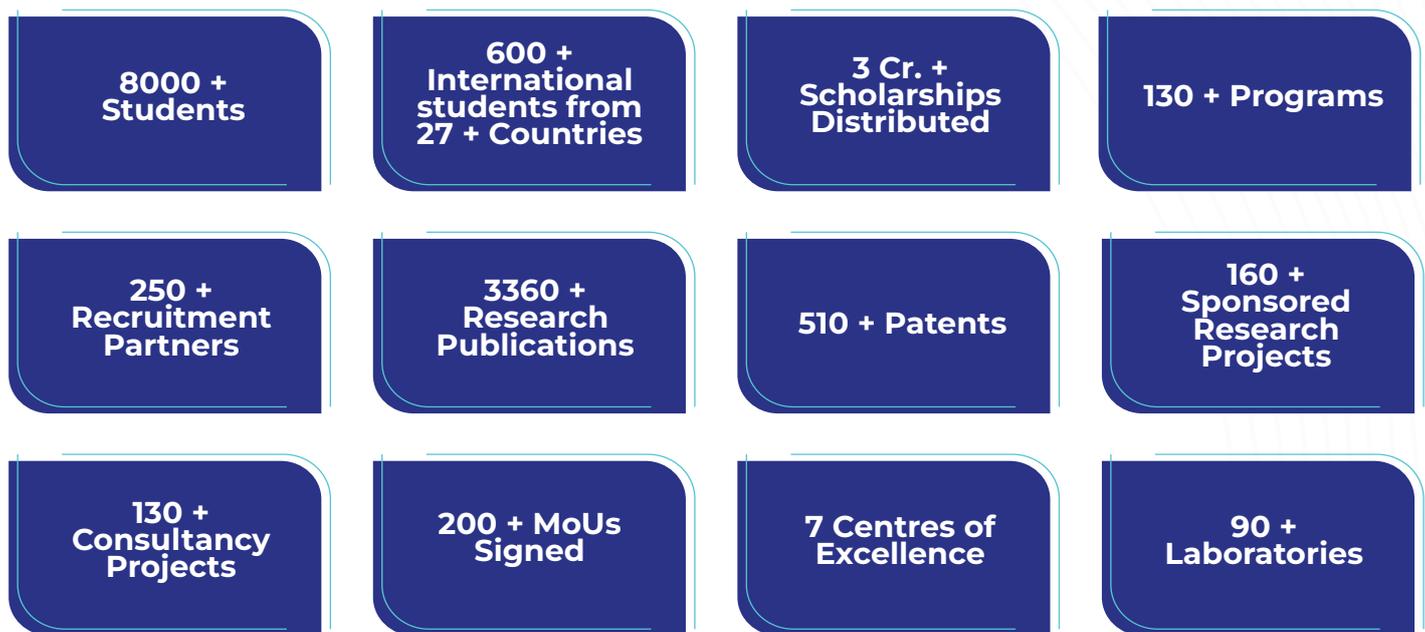
# KALINGA UNIVERSITY

RAIPUR | INDIA

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# About Kalinga University



Kalinga University, established in **2013**, stands out as one of the leading private universities strategically located in the Smart City of New Raipur, Chhattisgarh. The University has consistently ranked among the top **101–150** universities in India under the **NIRF Rankings** for the third time in a row and has also received a **NAAC B+ accreditation**, continuously shining on the horizons of high-quality education.

**Industry Orientation and Leadership** - The University has developed excellent connections with the top industries by taking memberships in leading industrial associations like Confederation of Indian Industries, Indian Importers Chamber of Commerce and Industry, and many more. It also has an active chapter of Young Indians in which students can interact extensively with the Industry leaders and attend various corporate seminars and events.

**More than Academics** - Kalinga offers a diverse platform for the holistic development of its students. Spread across **50 +** acres of land, the university offers world-class indoor and outdoor sports facilities, Moot Court, Incubation Center, Corporate Training and Consultancy Division (CTCD), Internal Quality Assurance Cell (IQAC), Academic Clubs, and labs, including IT labs with **1200** computer systems, research and development labs, Central Instrumentation Facility (CIF) lab, and language lab. The Library has a collection of over **80,000** books and offers digital content through membership of DELNET, National Digital Library, and NPTEL.

**A Vibrant Ecosystem** - Kalinga University enhances student learning and development through community services, counseling sessions, cultural celebrations, national and international educational tours, value additions, mentor-mentee system, prominent personality visits, Hackathons (coding competitions), Ideathons (Business Plan Competitions) and industrial visits. Additionally, we provide hands-on training on New-Age Programs like Cinematography, Stock Market Trading, Advance IoT Applications, Microsoft Power Business Intelligence (Power BI), and many more.

We offer on-campus and off-campus internship opportunities to help students gain practical skills from their first year. We just don't teach what's on the curriculum, but make them all-rounder who stand out in the competitive world.

**Student Support and Success** - With an industry-relevant curriculum aligned to the **New Education Policy 2020**, students are prepared to meet modern career demands. They get the opportunity to build strong connections through national and international conferences, special guest lectures, masterclasses, seminars, competitions, and other events. Above all, the University is dedicated to nurturing the emotional well-being of its students through a caring and supportive environment.

Kalinga University is here to support your dreams so that you can turn out to be a powerful individual.

# About Career and Corporate Resource Centre (CCRC)

The Career and Corporate Resource Centre (CCRC) is a flagship initiative that bridges academia and industry by promoting collaboration and delivering customised solutions. CCRC empowers students, professionals, and organisations with resources, mentorship, and strategies to drive innovation, enhance employability, and build a future-ready workforce.



# Key Domains

## ● Corporate Training and Consultancy Division (CTCD):

**Custom Training Programs: Matching Your Organization objective and resolving the Challenges, Our Training Portfolio comprises of:**

- ✓ **Behavioral Trainings:** Enhance people skills and customer service excellence.
- ✓ **Technical Trainings:** Deepen knowledge and expertise on Quality, Compliance, HSE, Logistics, Process, Purchase, CAPA etc.
- ✓ **Annual Training Calendars:** Leadership Development Programs Job Role, Cadre specific MDP, Individual development programs.
- ✓ **Performance Training:** Drive overall business results through targeted interventions.
- ✓ **Managing Entire Employee Training Cycle:** End to End TNA to ROI
- ✓ Employee Well Being

## ● Training and Placements (T&P):

A dedicated program focused on preparing students for recruitment through skill building, interview training, and career guidance. The CRT Program : Career Preparation: Dedicated In house program : The CRT equip students with the skills needed for successful careers. Industry Partnerships: Collaborate with top companies to provide hands-on experience and practical exposure.

## ● Consultancy on HRIS/PMS:

**Making Productivity , Performance and Profits ; Process aligned**

- ✓ **Performance Management:** Implement strategies to measure and elevate sales performance.
- ✓ **HR Systems:** Optimize HR processes for greater efficiency and effectiveness.
- ✓ **Functional Skills :** Developing competencies in line with present and future Job Roles.
- ✓ **Technical Solutions:** Offer specialized support tailored to the unique needs of the industry.

## ● Corporate Social Responsibility (CSR):

Partners with organizations to execute impactful CSR initiatives in education, health, environment, and community development. Implementation Partners for New initiatives on CSR. B.VoC Solutions developing Employee Loyalty and Retention.

## ● Kalinga Incubation Foundation (KIF):

A nurturing platform for entrepreneurs to transform innovative ideas into scalable businesses through world class incubation, mentorship, and industry connections. Startup Support:, Entrepreneur Development Programs, Networking Opportunities, Mentoring and Funding.

# About Corporate Training & Consultancy Division (CTCD)

Organisations today face a challenging environment influenced by factors such as competition from domestic and international players, political dynamics, and rapidly evolving technologies. To thrive in such circumstances, organisations must be adaptable, optimize their resources, and focus on developing their most valuable asset: **their people**.

For organisations to succeed, teams and individuals need the right knowledge, skills, and mindset to navigate these constant changes.

This is where Kalinga's Corporate Training and Consultancy Division (CTCD) plays a crucial role. Our CTCD is dedicated to enhancing business performance by nurturing the comprehensive development of individuals, teams, and the organisation as a whole.

We offer customised training and consultancy services, utilising an experiential learning methodology rooted in adult learning principles. This approach equips individuals with the skills, knowledge, and attitudes necessary for success.

By aligning our training programs with organisational goals, we help businesses achieve their objectives, ensuring that their workforce is well-prepared to meet the challenges of an ever-changing environment.



# Objectives of CTCD

01

- **Aligning Training with Business Needs:**

Training programs are designed to address specific skills gaps that align with the organisation's business goals, ensuring employees develop the competencies needed to drive business success.

02

- **Measuring Training Impact through KRAs and Business Metrics:**

Training is linked to both Key Result Areas (KRAs) and business metrics, allowing the organisation to measure its impact on employee performance and business outcomes.

03

- **Developing Employees' Core Competencies:**

Training focuses on developing essential core competencies such as leadership, communication, and technical skills to enhance employee performance and organisational growth.

04

- **Evaluating Impact through Job Role Application:**

The effectiveness of training is measured by how well employees apply their learned skills in their job roles, with improvements tracked through performance evaluations and business results.

05

- **Phase-wise training for Continuous Performance Improvement:**

A phased training approach gradually builds employee skills, ensuring steady performance improvement through progressive learning and application in their roles.

# Training Benefits

Organisations aim to maximise profits by enhancing processes and minimising waste, but challenges like low productivity, competition, and quality control can hinder progress. Effective training helps overcome these obstacles by aligning personal goals with organisational objectives and motivating employees to tackle challenges with renewed energy.

## The Power of Effective Training: Top Benefits





# Training Domains

## A. Behavioural Topics

- **Effective Communication**  
Effective Business Communication ,Public Speaking Confidence , Presentation Skills, Active listening
- **Advanced Communication for Leaders**  
Active Listening,Body Language, Non-Verbals , LSRW , VAK, Assertiveness, Strategic communication, leadership messaging, influencing teams,Beyond Communication (Inner Communication)
- **First Time Leaders**  
Leadership Fundamentals, Leadership Styles, Communication, Emotional Intelligence
- **21st Century Leadership Skills**  
People Skills Managing to Leading , Collaboration ,Coaching, Feedback
- **Advanced Leadership**  
Situational and Strategic Leadership
- **Customer Centricity**  
Understanding Customers , Needs , Query - Complaint-Escalation Handling
- **Goal Setting**  
Categorizing & Prioritizing Goals, Mapping the Milestones, Curating the Action Plan, Building Deservability
- **Deep Thinking**  
Concepts, Systems, Deep Thinking and Creativity, Mind Mapping
- **Team Dynamics**  
Working in Teams Ownership, Bonding ,Managing people for Results, Team Excellence, Team Synergy, Effective Team Player
- **Problem Solving & Decision Making**  
Understanding Problems, Problem Solving Cycle, Problem Framing & Identification, Problem Solving Techniques Planning & Action, Decision Making
- **Time Structuring & Professionalism**  
Time management, task prioritization, professionalism in the workplace
- **Conflict Management & Negotiation skills**  
Handling disputes, negotiation tactics, reaching win-win outcomes
- **Emotional Intelligence**  
Self-awareness, empathy, managing emotions, Self Regulation
- **Mindfulness and Empathy**  
Mindful practices, enhancing emotional connection, self reflection, enhancing productivity through mindfulness
- **POSH**  
Prevention of Sexual Harassment, legal frameworks, respectful workplace practices
- **Creativity and Innovation**  
Fostering creativity, innovative thinking techniques, ideation
- **Project Management**  
Project planning, execution, risk management
- **Interpersonal Relations**  
Building relationships, communication techniques, conflict resolution
- **Professional Personality Development**  
Grooming, communication skills, workplace behavior

- **Stress Management**  
Coping strategies, relaxation techniques, work-life balance
- **Train The Trainer, Facilitation Techniques**  
Designing training, engaging participants, effective facilitation
- **Resilience**  
Building mental strength, adapting to change, overcoming adversity
- **Self Management**  
Self-discipline, personal growth, managing priorities
- **Anger Management**  
Identifying triggers, calming techniques, conflict avoidance
- **Motivation**  
Self-motivation, motivational techniques, setting personal goals
- **Mid Life Transition**  
Coping with career changes, finding purpose, personal development
- **New Age Parenting**  
Modern parenting techniques, emotional intelligence in parenting, communication
- **Success Habits : Being Effective**  
Productivity habits, time management, daily planning
- **Sales Excellence Masterclass**  
Sales techniques, customer engagement, persuasion skills
- **Work Life Balance**  
Prioritizing, managing stress, balancing personal and professional life
- **EFT (Emotional Freedom Technique)**  
Tapping techniques, emotional healing, releasing stress at workplace
- **Self Healing**  
Healing practices, self-care techniques, emotional well-being
- **From Leadership to Coaching**  
Coaching frameworks, communication in coaching, empowering others
- **3P Pre-Placement Program (100-hour comprehensive training)**  
**Aptitude:** Quantitative Aptitude, Logical Reasoning, Data Interpretation, Verbal Ability, Technical Skills, Mock Tests  
**Attitude:** Communication Skills, Interview Preparation, Group Discussions, Personal Branding, Confidence Building, Time Management  
**Soft Skills:** Emotional Intelligence, Team Dynamics, Problem Solving, Adaptability, Leadership  
**Placement Simulations:** Mock Interviews, GDs, Resume Writing, Performance Feedback, Recruitment Process Familiarization
- **Affirmations at Workplace**  
Positive affirmations, boosting workplace morale, enhancing confidence
- **Children Counselling for Schools & Colleges**  
Identifying and managing emotional challenges in children, Building emotional resilience and coping strategies, Addressing behavior and academic concerns, Encouraging self-expression and self-esteem, Developing social skills and peer relationships, Addressing anxiety, fear, and phobias in children, Guidance for dealing with family or life changes
- **Teachers Counselling for Schools & Colleges**  
Understanding child psychology in the classroom, Building positive teacher-student relationships, Techniques for managing classroom stress, Enhancing communication and empathy with students, Classroom mindfulness practices to improve focus, Addressing behavioral issues based on psychological principles, Supporting students' emotional well-being, Managing diverse emotional and learning needs of students

## B. Technical Topics

- **Coal Sampling through Artificial Intelligence**
- **Samplers Training**
- **Root Cause Analysis**  
Identifying underlying causes of problems, root cause analysis techniques (e.g., 5 Whys, Fishbone Diagram), corrective action strategies
- **Automation of Civil Measurement and Billing**  
Digital tools for civil measurement, software-based billing systems, accuracy enhancement, reducing manual work in billing processes
- **Design, Measurement**
- **BRSR : Business Responsibility and Sustainability Reporting**  
Corporate social responsibility (CSR) framework, sustainability reporting practices, ethical business practices, stakeholder communication
- **CBAM : Carbon Border Adjustment Mechanism.**  
Understanding carbon tariffs, emissions regulations, global trade impact, aligning with climate goals
- **Contract Management**
- **Contract Finalisation**
- **Implementing 6 S ( 5S + Safety )**  
Workplace organization, 5S principles (Sort, Set in Order, Shine, Standardize, Sustain), integrating safety measures in all processes
- **Fire**
- **Environment**
- **Understanding Internal Logistics**  
Streamlining internal transport, warehouse management, inventory control, optimizing internal supply chain operations
- **External Logistics- GPS, Geo Fencing**
- **Electric and Autonomous Vehicles**  
Development and manufacturing of electric vehicle (EV) components, Autonomous driving technologies and their integration in manufacturing, Battery management systems and charging infrastructure
- **Connected Vehicles and Telematics**  
Development of connected car technologies and telematics, Cybersecurity measures for connected vehicles, Data analytics for vehicle performance and customer experience enhancement
- **Productivity Improvement Through Artificial Intelligence**  
AI applications in productivity, process automation, predictive analytics, AI-driven decision making
- **Waste Reduction**
- **Automation and Robotics**  
Integration of robotic process automation (RPA) in assembly lines, Collaborative robots (cobots) for enhancing human-machine interactions, Advanced robotic welding and painting techniques

- **Lean Manufacturing and Six Sigma**  
Implementing lean manufacturing principles to reduce waste and improve efficiency, Six Sigma methodologies for quality control and process improvement, Value stream mapping and continuous improvement strategies
- **Sustainable Manufacturing Practices**  
Adoption of green manufacturing techniques, Energy-efficient production processes, Waste reduction and recycling programs in automobile manufacturing
- **Advanced Manufacturing Techniques**  
Additive manufacturing (3D printing) for prototyping and production, CNC machining and other precision manufacturing techniques, Advanced forming and molding processes
- **Reverse Auction Systems**  
Online auction principles, cost-saving strategies, e-procurement solutions, competitive bidding
- **Supply Chain Management and Logistics**  
Optimization of supply chain networks for better efficiency, Just-in-time (JIT) inventory management systems, Advanced logistics and distribution strategies
- **Understanding Import and Export Systems**  
International trade regulations, customs procedures, documentation, trade logistics, tariff management
- **Quality Management Systems**  
Implementation of ISO/TS 16949 standards for quality management, Advanced quality control techniques like SPC and FMEA, Total quality management (TQM) for continuous improvement
- **Regulatory Compliance and Safety Standards**  
Ensuring compliance with Indian and international automotive standards, Implementation of safety features and technologies, Environmental and emissions regulations compliance
- **Forward Auction Systems**
- **Use of AI in Industrial Security**  
AI tools for surveillance, predictive security measures, risk assessment, automated threat detection and response
- **Guards Training**
- **Inventory Management**
- **Mechanisation of Loading / Unloading**
- **Advanced Materials and Lightweight Design**  
Use of advanced materials like carbon fiber, aluminum, and composites, Lightweighting strategies for improved fuel efficiency, Innovations in material processing and joining technologies
- **Human-Machine Interface (HMI) and User Experience**  
Design and development of advanced HMI systems, Enhancing user experience through innovative interface design, Integration of augmented reality (AR) and virtual reality (VR) in vehicle interfaces
- **Availability based Improvement**
- **Cost Reduction**
- **Reverse Engineering**
- **Y-Y Analysis**
- **Data Analysis**

# Training Details

## A. Training Duration



The duration of all proposed training programs largely depends upon the training objectives of the organisation. The duration of training also relies on the level of the trainees.

**Most training programs have a stipulated number of hours, which could be delivered in the following modes:**

- Full Days (6 Hours)
- Half Days (4 Hours)
- A session of two hours per day

Certain training programs are delivered on a nomination basis from the organisations for a prescheduled calendar.

Training can also be delivered before and after office hours depending upon the Trainer's and Trainees' availability.



## B. Training Venue



Training venue can be mutually decided. Depending upon the client's choice, it can be delivered at our end or your end or at third-party venues like a hotel or a resort.

### If the training is conducted at our end at Kalinga Campus at Naya Raipur, we will be providing:

- Auditorium (Having a capacity of 150)
- Board Room – 1 having a capacity of 20
- Board Room – 2 having a capacity of 25
- Board Room – 3 having a capacity of 10
- Board Room – 4 having a capacity of 30

All of the above are equipped with air conditioning, Interactive panels for projection, and soundproofing compliant.

- Computers and Laptops (if the training requires the use of computers)
- Training Kit
- Lush Green Gardens for outdoor activities
- Tea/Coffee/Light Snacks and Lunch
- Parking

### If the Training is conducted at your end or at a third venue, you have to provide:

- Training Hall or Board Room with sufficient capacities
- Projection Device (Projector or TV or Interactive Panel)\*
- White Board or Glass Board and Marker\*
- Air-conditioning
- Tea/Coffee and Lunch for the trainer

\* If not available, it can be hired and installed at your venue.

### To be provided by us if the training is conducted at your end:

- Trainer
- Training Kits



### C. Trainers Profile

We offer trainers with rich experience, knowledge, and considerable training experience.

Depending upon the training objectives, the trainer profile will be shared, and a discussion with the trainer offline or online if desired by the client.

Only after the approval of the trainer, the training will be initiated.

### D. Training Cost

The training cost is dependent upon the trainer, duration of the training, venue, and availability of training aids, which can be mutually discussed.





## Our Behavioural and Psychometric Assessments

Our Behavioural and Psychometric Assessments: A Comprehensive Analysis of Learning Styles, Behavioural (Attitude +Aptitude), and 15 Emotional Intelligence Dimensions indicative of Personality Strengths and Areas of Improvement.

### Coverage:



System orientation



People Orientation



Adaptability



Readiness to Change



Knowledge



Learning Styles



Emotional Quotient



# Consultancy Services

## Consultancy Areas:

- **Designing and Implementing HRIS and HRMS**  
Overview of HRIS and HRMS, system design principles, integration of HR processes, data management, and employee self-service tools.
- **Manpower Optimisation**  
Strategies for workforce planning, balancing workload and staffing levels, maximizing efficiency, resource allocation, and minimizing labor costs.
- **Automation of HR Systems**  
Digital transformation in HR, automating recruitment, onboarding, payroll, and performance management, reducing manual processes and improving accuracy.
- **Contract Labour Organisation**  
Management of contract workers, legal frameworks, ensuring compliance, and streamlining engagement with third-party workers.
- **Automation of Registry and Compliances**  
Digital tools for maintaining employee registries, automating compliance processes, ensuring adherence to legal and regulatory requirements, and managing audit trails.

- **Art of Contract Drafting**

Principles of drafting contracts, legal terminology, ensuring clarity, enforceability, and risk mitigation through effective contract documentation.

- **Organising Contract Labour**

Structuring and managing contract labor efficiently, legal requirements, labor agreements, and relationship management between employers and contractors.

- **Performance Management System**

Designing and implementing performance appraisal systems, Continuous performance feedback mechanisms, Linking performance management to career development.

- **Career Counselling Bundles for Schools**

Comprehensive career guidance packages, psychometric assessments, personalized career planning, student dashboard, technical support, workshops on emotional well-being and stress management, and support for students and parents.

- **Talent Management & Succession Planning**

Strategies for identifying high-potential employees, Performance Matrix, Building robust talent pipelines, Implementing effective succession planning processes

- **Industry 4.0 and Smart Manufacturing**

Implementation of IoT, AI, and ML in automotive manufacturing, Predictive maintenance using data analytics, Digital twins for vehicle prototyping and production optimization.

- **Employee Engagement and Retention**

Developing engagement surveys and action plans, Creating a positive work culture, Implementing retention strategies and programs.

- **Diversity and Inclusion Initiatives**

Creating inclusive workplace policies, Conducting diversity training and awareness programs, Measuring and improving diversity metrics

- **HR Analytics and Data-Driven Decision Making**

Leveraging HR data for strategic decision-making, Implementing HR dashboards and metrics, Predictive analytics for workforce planning.

- **Compliance and Regulatory Frameworks**

Ensuring adherence to labor laws and regulations, Developing compliance audit processes, Managing employee grievances and legal issues

- **Employee Well-being and Mental Health**

Designing employee wellness programs, Mental health support and resources, Work-life balance initiatives

- **Change Management and Organizational Development**

Facilitating organizational change and transformation, Designing interventions for culture change, Managing mergers, acquisitions, and restructuring

- **Employer Branding and Recruitment Strategies**

Enhancing the employer brand to attract top talent, Innovative recruitment and selection techniques, On boarding processes for new hires

- **Remote Work and Hybrid Workforce Management**

Policies for remote and hybrid working, Tools and technologies for remote collaboration, Managing productivity and performance remotely

- **Compensation and Benefits Design**

Competitive salary benchmarking, Designing incentive and reward programs, Benefits administration and optimization.

- **Leadership Development and Executive Coaching**

Developing leadership competencies and skills, Executive coaching for senior leaders, Creating leadership development programs

- **Employee Relations and Conflict Resolution**

Mediation and conflict resolution strategies, Enhancing communication between employees and management, Building strong employee relations practices.

- **HR Technology Implementation**

Selecting and implementing HR software solutions, Leveraging technology for HR processes, Training HR teams on new technologies

- **Learning and Development Programs**

Need assessments for training and development, Designing customized training modules, Evaluating the effectiveness of training programs





#### C. Finance and Accounts (Meant for Industry and Academic Institutions)

- Preparation of Cash Flow and Fund Flow Statement
- Working with Excel and Create Financial Statement

#### D. Research (Only for Higher Education Academic Institutions)

- How to write effective research papers?
- How to prepare research projects for Government/Private Funding and Grants?

#### E. Compliances, Accreditations & Rankings (Only for Higher Education Academic Institutions)

- Preparation for NAAC and NBA Accreditations
- Approval for UGC 2(f), 12(B), PCI, BCI, AICTE, NCTE
- Ranking in NIRF, etc.

#### F. Organic Eco System (Meant for Industry and Higher Education Academic Institutions)

- Organic Farming
- Vermi Composting
- Mushroom Cultivation
- Ethnobotany
- Horticulture for Large Campuses
- Organic Waste Management

# Our Consultancy Services

## Human Resource

- Designing and Implementing HRIS and HRMS
- Manpower Optimization
- Automation of HR Systems
- Contract Labor Organisation
- Automation of Registry and Compliances
- Art of Contract Drafting
- Organising Contract Labor
- Performance Management System
- Career Counselling Bundles for Schools
- Talent Management & Succession Planning
- Industry 4.0 and Smart Manufacturing
- Employee Engagement and Retention
- Diversity and Inclusion Initiatives
- HR Analytics and Data-Driven Decision Making
- Compliance and Regulatory Frameworks
- Employee Well-being and Mental Health
- Change Management and Organisational Development
- Employer Branding and Recruitment Strategies
- Remote Work and Hybrid Workforce Management
- Compensation and Benefits Design
- Leadership Development and Executive Coaching
- Employee Relations and Conflict Resolution
- HR Technology Implementation



# Performance Management System (PMS)

A Performance Management System (PMS) is a comprehensive framework for designing and implementing processes to evaluate and improve employee performance. PMS ensures robust and streamlined HR functions. It aligns employee objectives with organisational goals, promoting a culture of accountability, growth, and continuous improvement.

## Our PMS Execution Process:



### Data Analysis:

We collect and organise essential data related to job roles and organisational goals to identify key insights. This data is used to build robust frameworks and provide actionable recommendations for enhancing performance and aligning with objectives.



### Pre-Work:

Using advanced tools and methods, we conduct Detailed Job Analysis (DJA) and draft flow structures to outline processes and address potential challenges. Feedback is incorporated to refine and finalise a streamlined workflow.



### Project Deliverables:

We ensure the accuracy and functionality of the process through flow checks and data optimization. Any errors identified are corrected, and the finalised deliverables are prepared for execution.



### Submission:

The finalised project framework is submitted for review and feedback. A transformation phase follows, including trial runs to test the framework, leading to the implementation of final recommendations.



### Implementation:

The PMS is rolled out across the organisation, ensuring that all operations adhere to the finalised framework and processes for maximum effectiveness.



### Results and Training:

We monitor the impact of the PMS implementation and provide training to employees to ensure smooth adoption. The process concludes with a focus on ongoing improvement and achieving sustainable results.



# Training and Placement (T&P)

The Training and Placement (T&P) program bridges the gap between education and employment by shaping students for the professional world. The 3P and CRT (Campus Recruitment Training) program offers a customised **100-hour training cycle**, focusing on **attitude (50 hours)** and **aptitude (50 hours)**.

It equips students with essential skills, aligns their career goals with employer expectations, and enhances their employability.

## Key Elements of our T&P Program:



### Define Career Objectives:

The program begins by defining clear objectives that align with students' career aspirations and employer expectations. This clarity ensures the training is goal-oriented and impactful.



### Comprehensive Skill Assessment and Training:

An initial skill assessment identifies students' strengths and areas for improvement. Customised training modules then address these specific needs to ensure well-rounded skill development.



### Career Counselling:

Dedicated career counselling sessions guide students in discovering their strengths, interests, and suitable career paths. These sessions also help in setting realistic and achievable career goals.



### Mock Interviews:

Mock interviews simulate real-world interview scenarios, helping students build confidence and improve their communication and presentation skills for better performance in real interviews.



### Continuous Evaluation:

Regular evaluations throughout the program ensure consistent progress. Feedback sessions, performance reviews, and assessments help students stay on track and meet the program's objectives.



### Placement Assistance:

The program offers comprehensive placement support, including job postings, referrals, and interview scheduling. Strong collaboration with employers ensures students are matched with suitable opportunities.



# Centres of Excellence



**Eblu** is a leading electric vehicle brand with a range of E-Autos, E-Cycles, E-Scooters, and E-Cargo Vehicles. This partnership provides our students with invaluable opportunities to gain hands-on experience in the complete manufacturing process of electric vehicles. Through workshops, seminars, and practical training sessions, students are immersed in the latest innovations in the EV sector. Our expert faculties and industry experts mentor them, ensuring they are well-equipped to become the innovators of tomorrow.



**BDS Education** is at the forefront of tech education, specialising in coding, robotics, AI, and skill development. It empowers our students to acquire hands-on experience in key technologies like coding, robotics, and drone systems. Students work on real-world projects, attend engaging workshops, and participate in seminars that sharpen their problem-solving and critical-thinking abilities. With guidance from industry experts, our students are equipped with the latest technical knowledge.



**The IIoT (Industrial Internet of Things)** Centre of Excellence at Kalinga University provides students with a comprehensive, hands-on learning experience in industrial automation, big data analysis, and IoT applications. Through practical projects, internships, and webinars, students gain real-world skills in automation processes and data analytics. This program bridges academic knowledge with industry needs, equipping students to tackle future challenges and lead the digital transformation of industries worldwide.

# Centres of Excellence

Proud to say

**lamSMEofIndia** (In collaboration with lamSMEofIndia)

With its reputation as India's first and only "Gold" Category accredited MSME association, lamSMEofIndia has joined hands with Kalinga University to create a dedicated Center of Excellence for MSME growth and development. This partnership offers students valuable insights into business strategies, financial guidance, and collective solutions for industry challenges. With their proven methods, students develop entrepreneurial skills and gain practical knowledge to navigate the present business landscape.



**BOSCH**, a globally renowned leader in engineering and electronics, has partnered with Kalinga University through MoU. This dedicated Center of Excellence focuses on skill development and employability through the BRIDGE Course for school dropout students (18-25 years) on their academic campus. This program equips learners with industry-ready skills and aims to provide placement opportunities within the automotive and manufacturing sectors.



In Collaboration with  
Innovation Centre for Education

**IBM** is a global leader in technology and innovation, and we have partnered with them to offer a specialized course on B.Tech CS in AI-ML. This collaboration empowers students with industry-relevant skills through advanced courseware, hands-on learning experiences, and expert-led sessions. With access to state-of-the-art resources and exposure to real-world projects, students are prepared to excel in the dynamic tech industry for high-demanding roles.



We have partnered with an ISO-certified automobile company to provide top-notch training programs that equip trainees with industry-relevant knowledge and practical skills needed to excel in the automotive sector. Through this Center of Excellence, students gain hands-on exposure to real-world automotive systems. Experienced instructors and technicians create an interactive learning environment that empowers students to become job-ready automotive professionals.

# Industry Partners





**Pyoginam  
Fabrics**



**Sudhir  
Gensets**



**Bharat Seeds  
Corporation**

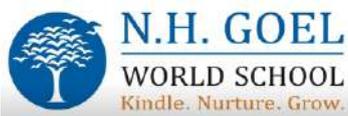


**Robertshaw  
Controls Pvt. Ltd.**

**Talent Matics  
Pvt. Ltd.**



**Thakur Pyarelal  
Institute of Technology  
& Engineering,  
Raipur, C.G**





ADORE LTD,  
RAIPUR, CG



# MoU Partners



Innovation Centre for Education



# Clients We Served



**Jayaswal Neco  
Industries Limited**



# Our Client List : Consultancy





# Testimonials



# Testimonials



  
**LETTER OF APPRECIATION**

To,  
Mr. Pankaj Tiwari  
Director, CCRC  
Kalinga Incubation Foundation  
Kalinga University, Naya Raipur (C.G.)

07/04/2025

Dear Sir,

On behalf of **Sona Beverages**, we extend our sincere gratitude for the exemplary support provided by your team in delivering the sessions on "Power BI" and the **Management Development Program**, held on **14th and 28th September 2024** for our middle management team.

The sessions were well-executed, insightful, and highly appreciated by the participants. We value this association and look forward to future collaborations.

Warm regards,

  
FOR: **SONA BEVERAGES PRIVATE LIMITED**  
RAIPUR (C.G.)  
HR DEPARTMENT

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**SINGHAL**  
GROUP OF INDUSTRIES

**SINGHAL STEEL AND POWER PVT. LTD.**  
(Formerly Known as SINGHAL ENTERPRISES PVT. LTD.)  
AN ISO 4001:2009 CERTIFIED COMPANY | CIN NO. U7124CT1994PLC008130

SGI/HR/KU/001/25

07/04/2025

The Director  
Career and Corporate Resource Centre (CCRC)  
Kalinga University, Naya Raipur, Chhattisgarh

**ACKNOWLEDGMENT FOR SUCCESSFUL EXECUTION  
OF EMPLOYEE DEVELOPMENT TRAINING**

Dear Mr. Pankaj Tiwari,

On behalf of **Singhal Group of Companies**, we would like to express our sincere appreciation for the effective delivery of the **Employee Development Training Program** held on **12th, 13th & 14th February 2025** for our senior and mid-level professionals.

The training sessions were thoughtfully designed and delivered with precision. The modules on **Employee Wellness, Effective Communication, and Change Management**, added immense value and aligned exceptionally well with our organizational development priorities.

We are truly grateful for the expertise and commitment demonstrated by your team throughout the program. We look forward to building on this partnership through future initiatives aimed at professional growth and workforce excellence.

Warm regards,

  
(Jaspal Bhaner)  
General Manager - Human Resources  
Group HR Head

**TMC**<sup>TM</sup>

**LETTER OF APPRECIATION**

To,  
Mr. Pankaj Tiwari  
Director, CCRC  
Kalinga Incubation Foundation  
Kalinga University, Naya Raipur (C.G.)

Dear Sir,

We sincerely thank you and your team for successfully conducting the training program for our managerial staff at **TMC Mineral Resources Pvt. Ltd.**, Raipur from **25th September 2024 to 18th January 2025**.

The sessions on **HR, Corporate Communication, Import-Export Logistics, and Office Etiquettes** were highly impactful and well-structured. We especially appreciate the valuable contributions of:

- Mr. Saurabh Banwar
- Dr. Sunayana Shukla

Your team's knowledge, professionalism, and engaging delivery significantly enhanced the learning outcomes.

We look forward to future collaborations.

Warm regards,

  
Authorised Signatory

**TMC Mineral Resources Private Limited**  
CIN U10102CT2009PTC021265

**Regd Office** : Flat- 705, VIP City, Saddu, Urkura Road, Raipur (C.G.)-492014  
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# Photo Gallery















**CTCD Kalinga University, Naya Raipur  
(CORPORATE TRAINING & CONSULTANCY DIVISION)**

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